

Casey at the Bank

The outlook wasn't brilliant for the Frisco Team that day;
They thought the project certain, then there came this big delay.
The land is bought, pro-formas done, but now we learn they moan
The whole damn deal's dependent on approval of the loan.

A number of the backers got out in deep dismay.
While others made the hard choice to keep their funds in play.
They thought, "If only Casey could get a chance to crank
We'd put more equity up right now, with Casey at the Bank."

So Casey brought together a Team up to the Task.
A group of Alpha Lamdites, whose names I'll now unmask.
For to get a project moving and lender funds to flow
You need to merge the talents of those most in the know.

Now lenders often wonder if a project's going to stand
Based upon the market and this detail called demand.
So to the lender confab, Casey brought the best that day
A mighty market study with the seal of Lynn Sedway.

Well, it's nice that you have a buyer but for Negatives removal
You're going to have to show me that you've got zoning approval.
No problem, mighty Casey spat, my Team is super-human
This deal got fast tracked through the maze by Duffy, Kay + Ruben

As lenders you must know we are allergic to defects
So will you have a problem if we vet the architects?
No, we will be respectful of conditions put upon us
By making sure that every phase is drawn by Heller Manus

But what's to guarantee us that these plans will get built right?
Do you have some builder who won't run off in the night?
"Sure I do", said Casey and to clip him at the knees
He offered up Dean, Glen and Oz and their personal guarantees.

Now the lender sort of smiled with what Casey thought was greed
But then threw down a challenge with regard to absorption speed.
"A slowdown in the sales rate will kill the deal" he barked
No problem answered Casey, our Team's got Alan Mark.

Now Casey was not certain that the lender had been sold.
He had to pull out all the stops to turn his plans into gold.
He thought about it all that day and well into the night.
“I’ve got it” Casey finally beamed, “I’ll use more Alpha Lamdites!”

So for the final meeting, he chooses to fill the room
With Paxton, Payne and Keyser, Chappell & Gruen + Gruen.
And Jesse Smith and Spaulding, and Colwell and Berg and Hess
And then our Casey topped it off with Covarrubias.

Now Casey’s Team was hungry as none had yet been paid.
They’d done the work all on the come as that’s how deals are made.
But Casey said “Don’t worry, you know I’ll fill your tank.”
“Victory is assured,” he boomed, as he strode into the Bank.

Oh, somewhere in this favored land some deals are getting done
Construction now is underway and draws begin to fund.
And somewhere sales have started and buyers stand in line
But there is no joy in Frisco, mighty Casey was declined.

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